**Terms of references**

**Sustainable Agriculture Land Management (SALM) Practices Refresher Training**

 **Smallholder Coffee Development Project in Tanzania (CODE-P)**

1. **Background**
2. **About Vi Agroforestry**

Vi Agroforestry is a Swedish Development Organisation, improving livelihoods of small-holder farmer families through agroforestry and sustainable agriculture land management (SALM). The organization has been working in the East Africa region for over 30 years, primarily around the Lake Victoria Basin in Kenya, Uganda, Tanzania, and Rwanda. Its head office is in Stockholm, Sweden. Over the last 10 years, Vi Agroforestry has reached 2.4 **million people** and helped planting **over 148 million trees**. The foundation of Vi Agroforestry's work is sustainable agriculture and agroforestry – growing trees alongside crops and livestock. It provides increased access to food, access to sustainable energy sources, and more income. Sustainable agriculture contributes to mitigation and protection against the negative effects of climate change.

Vi Agroforestry’s firm belief is that functioning ecosystems are a precondition for secure food supply, economic development, and democratic systems. People living in poverty and without enough resources cannot be expected to protect or improve their environment. Therefore, the protection of the environment and a sustainable use of land resources, must go hand in hand with an improved agricultural production leading to increased food and income security.

1. **About CODE-P**

Coffee is one of Tanzania’s primary agricultural export commodities. Coffee accounts for about 14.1% percent of Tanzania’s total exports by value and generates earnings averaging US$100 million per year. The industry provides direct income to more than 400,000 smallholder farmers households, who produce 90 percent of Tanzania’s coffee, thus supporting the livelihoods of an estimated 2.4 million individuals[[1]](#footnote-2). Despite the Southern Highland of Tanzania having a favourable climate and other ideal coffee growing conditions, the average productivity in the region of Mbeya, Songwe, and Ruvuma ranged between 0.748 tons per hectares, equivalent to 0.54kg per tree as compared to 1.8 kg per tree in the Western regions of Tanzania.

Amongst the major challenges reported that required interventions included low production and productivity of the quality coffee, inadequacy of extension services, limited access, affordable and reliable agro inputs. Other factors include poor agronomic practices, coffee market volatility, limited financial institutions’ investment in coffee value chain as well as poor or no benefits of coffee returns to women and youth. It is against this background that Vi Agroforestry and co-applicant sought to intervene in partnership to implement CODE-P to unlock potential areas of development that contribute to the livelihood of the smallholder farmers in the Southern Highlands of Tanzania and the coffee sector at large.

**CODE-P Overall Objective**

The overall objective of the CODE-P is to contribute to the inclusive and sustainable development of the coffee value chain for enhanced incomes and improved nutrition status of smallholder farmers in Ruvuma, Mbeya and Songwe regions of Tanzania. To attain this, Vi Agroforestry (Lead applicant); Agricultural Non-State Actors Forum (ANSAF), Cafe Africa Tanzania, Tanzania Coffee Research Institute (TaCRI), Stichting BRAC International has been implementing CODE-P with a special focus on strengthening smallholder coffee cooperatives as a key enabler of support services that enable production, processing, and trade of coffee produced by smallholders. Also, stimulate trade-led economic growth in the Southern highlands of Tanzania.

**Specific objectives**

The project has 3 specific objectives namely.

* SO 1. Increased production and productivity of quality coffee by smallholder coffee producers through equitable, efficient resource allocations and SALM practices.
* SO 2. Increased incomes from improved postharvest, processing capacities, and market linkages (smallholder farmers, women, and men, small and medium enterprises – SME’s) and financial services linkages.
* SO 3. Enhanced competitiveness of coffee value chain with supportive policy and regulatory framework.

**SO 1. Increased production and productivity of quality coffee by smallholder coffee producers through equitable, efficient resource allocations and SALM practices.**

This specific objective focus to support smallholder coffee farmers including youth and Agricultural and Marketing Co-operative Societies (AMCOS) in their efforts to rehabilitate aging coffee trees by replanting and establishing new farms with improved coffee species, implementation of various Sustainable Agricultural Land Management (SALM) practices for increased productivity, climate change adaptation and mitigations while ensuring efficient resources utilisation and allocations for enhanced coffee production. Facilitating the linkages of smallholder farmers with existing agro-input suppliers and financial services institutions as well as supporting the smallholder farmers to adopt integrated-diversified health nutrition practices to build their resilience to the climate shocks and ensure the production of a variety of affordable and nutritious, foods in adequate quantity and quality to meet dietary requirements of the households in a sustainable manner.

1. **SALM Capacity Building Training Assignment**

The assignment will mainly be focusing to **SO 1. Increased production and productivity of quality coffee by smallholder coffee producers through equitable, efficient resource allocations and SALM practices** (Briefly elaborated above).The purpose of this assignment is to capacitate our partners especially field and project officers, extension officers and some lead farmers with the SALM practices to improve their practical understanding of the SALM practices for disseminating to more coffee farmers. This training is the second-round training that might have the new participants and the old participants.

1. **Methodology and Key issues to be trained.**

The consultant shall train the participants using theory and practical sessions at 50% by 50% for better understanding. The consultant shall make use of the SALM training manual developed by Vi Agroforestry and enriching his/ her sessions delivery with his/her experience and other appropriate references. The following shall be the coverage of the training mainly:

1. Agroforestry species, systems, and technologies in general and narrowing to those applicable for coffee value chain.
2. Soil and water conservation practices in general and narrowing down to those applicable for coffee value chain in Southern highlands of Tanzania.
3. Integrated Soil fertility management in coffee value chain with special consideration of biological sustainability
4. Integrated pest and disease management in coffee value chain with special consideration of botanical/biological controls
5. Cost-benefit comparison of SALM managed coffee farm and conventional coffee farm

To ensure active participation of participants, consultant is expected to have at least 2 trainees for the sessions. Hands-on for the participants will be paramount.

1. **Work plan and schedule**

A training schedule shall cover 6 days, preferably Monday to Saturday. This training shall be conducted at the end of March or beginning of April 2023. A training shall consist of project officers working under CODE-P, coffee inspectors from 6 districts, extension officers actively working with CODE-P from six districts and representative lead farmers with a total number of 45 participants. Consultant is required to prepare the training program and share with Vi Agroforestry for review and approval 10 days before date of staring the training. There will be 2 extra days for preparing training report after training. Hence a consultant will have a total of 9 days for the assignment.

1. **Requirements**
* A Tanzanian National with at least a master’s degree in the field of Agroforestry, Agroecology, Agronomy, Land Use Planning, General Agriculture, or any other related disciplines.
* A practical and deep understanding of the agroforestry and Sustainable Agriculture Land Management practices.
* Over five years of experience in training and facilitating various stakeholders in agricultural value chains, with at least one in coffee value chain.
* Over five years’ working with smallholder farmers for improving farm ecologies and livelihoods of farmers.
* Practical understanding of the common pest and diseases with their management practices (mechanical, traditional, organic, and inorganic management).
* Experienced in soil and water conservation as well as integrated soil fertility management.
* Specifically, be able to demonstrate climate change phenomenon as for the coffee value chain sustainability.
* Experience of working with local communities, non-governmental organisations, and government in areas of cash crops.
* Experience in the design and use of participatory methods of trainings.
* Excellent writing, editing, attention to detail and technical skills.
1. **Declaration of relationships**

Describe if you/your organization/employees have any business or personal relationships connected to Vi Agroforestry

1. **How to apply and Selection criteria**

Interested and appropriately qualified (individual or firm) are invited to apply. The application should contain the following:

* + - A letter of interest addressed to the Country Manager
		- A Technical offer showing the interpretation of the ToR and indicating a detailed proposed methodology.
		- A CV of the consultant(s) or consultancy firm showing previous relevant experience with specification of the lead consultant.
		- A detailed financial offer (expressed in TZS indicating the cost required for the undertaking of the work required).

Vi Agroforestry will vet the proposals received and inform all the bidders of the award. The successful bidder will be selected through an evaluation of the technical proposal in line with the Vi Agroforestry procurement arrangement together with financial offers competitiveness[[2]](#footnote-3).

Submissions should be sent to Thaddeus.Mbowe@viagroforestry.org. The submission should be clearly titled: ‘Expression of Interest to Conduct CODE-P\_SALM Capacity Building Training\_002” in the subject box. The deadline for submissions is 17:00 hours East African Time (EAT) on April 13th, 2023.

1. Tanzania Coffee Industry Development Strategy 2011/2021 [↑](#footnote-ref-2)
2. The consultant and Vi Agroforestry will agree on the remuneration rate per person/day. Charges related to taxes, mission allowances for fieldwork and secretarial fees are to be borne by the consultant. As part of this negotiation process, the consultant should propose the fees s/he wishes to charge noting that Vi Agroforestry will cover the transportation costs to and from the field assignments and accommodation during the field work. Vi Agroforestry will provide the registration sheets for records. [↑](#footnote-ref-3)